Maintenance Connection's

## Profiles of Success

**COMPANY:** City of Orlando **INDUSTRY:** Municipality



## **Customer Survey**

Survey Questions:	City of Orlando's Responses:
Question #1: (BEFORE)  • What system (if any) was in place before Maintenance Connection was implemented?	Response:  Prior to selecting Maintenance Connection, we had HyperPM in place, which did not provide us a universal location for tracking work like Maintenance Connection could.
Question #2: (SELECTION)  • What were your top reasons for choosing Maintenance Connection over other CMMS options?	Response:  Besides looking for a CMMS that could provide us a universal location for tracking our work, we liked Maintenance Connection because:  Their software was web based  It was also SQL server based  And the overall price created the best value for us
<ul><li>Question #3:</li><li>(USAGE)</li><li>◆ Describe the general usage of Maintenance Connection within your organization.</li></ul>	<ul> <li>Response:</li> <li>Our primary use focuses around tracking asset cost, tracking replacement dates, and utilizing cost estimates.</li> <li>We have also enjoyed the ability to track labor training as well as our entire work order history.</li> </ul>
Question #4: (IMPLEMENTATION)  How was your experience during implementation, from the initial purchase through "go-live."	<ul> <li>Response:         <ul> <li>The implementation process was really smooth and surpassed what we were expecting.</li> </ul> </li> <li>From the beginning, we partnered with the Maintenance Connection staff and projected how the project would look. They helped demonstrate how everything would look when implementation was finalized, and how all of our needs, and what we wanted to use the software for, were being met.</li> <li>We then analyzed our data with in-house staff and modified it to ensure our transition would run as efficiently as possible.</li> <li>From there, Maintenance Connection worked with us, input "fake" data to test our modifications, and began cleaning up the data prior to migrating the final system onto our onsite server.</li> <li>Overall, this process went really well and we did not experience any major problems.</li> </ul>
Question #5: (IMPLEMENTATION)  ■ Do you have any suggestions for someone just beginning the implementation of CMMS?	Response:  The two best pieces of advice we could give, which definitely helped us during our implementation process, would be:  Make a strong effort, prior to implementation, to understand the overall business process that the system will be used in.  And ensure that any data from previous databases is cleaned-up prior to migration.  All this will make working with the system much easier when the final "go-live" takes place.

